ERP Implementation Checklist

10 Pitfalls to Avoid in Microsoft Dynamics 365 Finance

At FitGap Finance, we help finance and operations teams bridge the gap between business needs and ERP capabilities — without unnecessary complexity. Use this checklist to keep your D365 project on track, on budget, and stress-free.

1	1. Unclear Scope
	Have a Fit/Gap analysis completed and approved by stakeholders.
	List all in-scope modules, entities, and integrations.
	Confirm the 'out of scope' list as well — equally important.
2	2. Relying Too Much on External Consultants
	Identify internal team members with prior ERP experience.
	Assign internal ownership for each functional area.
	Set up a knowledge transfer plan with consultants.
3	3. Key Users Not Fully Assigned
	Backfill operational roles before the project starts.
	Give key users at least 50–100% allocation to the project.
	Ensure they attend all design, testing, and training sessions.
4	4. Weak Change Management
	Involve key players early in decision-making.
	Communicate the 'why' behind each change.
	Use demos and prototypes to build buy-in.
5	5. Excessive Customizations
	Challenge every customization request.
	Check if D365 has out-of-the-box functionality to meet the need.
	Document customization impacts on future upgrades.
6	6. Analysis Paralysis
	Limit the number of design workshops.
	Get users into a test environment quickly.
	Refine requirements based on hands-on feedback.

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7. Delaying Data Migration
Start migration work early with key datasets.
Perform data cleanup in parallel with process design.
☐ Validate migrated data within the D365 configuration.
8. Leaving Security Roles to the End
☐ Identify critical risks at the start.
Set up basic security controls for go-live.
Plan role refinements post-launch.
9 9. Poor Testing Practices
Create end-to-end test cases that follow real business scenarios.
Run multiple test cycles.
Give testers time to understand both processes and the system.
10. Skipping Dry-Runs and Parallel Runs
Conduct at least one full dry-run.
If possible, run in parallel with the legacy system.
Use results to address issues before go-live.

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